

# Vehicle Remarketing

Don't leave it to chance!

A vehicle's resale represents a critical part of its lifecycle, often overshadowed by the purchase of its replacement.

The resale of a vehicle at off-lease or end-of-term is an opportunity for our expert remarketers to act on your behalf to secure the best outcome possible.

## Improving end-of-life value

All Fleetcare managed vehicles benefit from proactive maintenance practices throughout the vehicle's life.

This guarantees the best resale value and a quick resale process without the need for end-of-life repairs prior to sale.



## So... how does this all work?

We select the most appropriate resale channel to meet your business requirements, independently evaluating the reserve and resale price, and managing the recovery and disposal within strict time frames.

- \* Fleetcare actively manage the vehicle hand-back process, avoiding hefty penalties and charges for minor vehicle damage that may have occurred during the vehicle's operational life.
- \* From inspection to pre-disposal reconditioning and then final hand-over to the lessor – Fleetcare manage it all and protect your bottom line.
- \* Your independent assessment of the vehicle's condition via an end-of-term inspection is combined with expert remarketing advice from our disposals team.



# Vehicle Remarketing peace of mind benefits

## Vehicle decommissioning

To ensure critical activities are completed properly, all disposals are strictly managed. We manage the recovery and disposal of your vehicle before your lease expires.

## End of lease hand-back

Fleetcare actively manage the vehicle hand-back process, avoiding hefty penalties and charges for minor vehicle damage that may have occurred during the vehicle's operational life.

## Monthly asset file

Update your asset register with finance charges, fleet movements, and lease end dates giving you better measurements on fleet performance and accurate Fringe Benefit Tax information.

## Independent assessment

Your independent assessment of the vehicle's condition via an end of term inspection is combined with expert remarketing advice from our disposals team. We organise everything for you - from quotes to repairs and assessments to sale, while keeping you in the loop during the process.

## Fleetmanager portal

Through our online Fleetmanager portal, you'll see at a glance when vehicles are due for return, and be able to make an informed decision about your replacement options.



want to know more?

**134 333** [fleetcare.com.au](http://fleetcare.com.au)

**fleetcare**

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