

we know the way

*A lease that lets you
get on with business*

Fleetcare
Operating Lease

fleetcare



So, what exactly is a Fleetcare Operating Lease?

If you're a business owner looking for an easy and cost effective way to finance your company's vehicles so you can access working capital, a Fleetcare Operating Lease is the perfect solution.

An operating lease is a fully integrated, tax deductible leasing option that's like a long term vehicle rental – you carry no residual risk and most of the vehicle running costs can be combined with the leasing costs into one standard monthly payment.



It's simple!

- Fleetcare owns the vehicle and provides you with exclusive use for one to five years in return for lease rental payments.
- There is no initial deposit or outlay for your business.
- At the end of the lease, you simply return the vehicle back to Fleetcare, allowing you to have the most current models, increasing your competitive advantage.



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How your business benefits...

Access working capital

Free up your company's capital and internal resources to invest in your business, whilst Fleetcare takes care of the vehicles. Monthly repayments spread the financial load preserving your cash reserves for more effective use.

The lease is tax deductible

Leasing payments are usually tax deductible when the vehicle is used for business purposes, helping your bottom line.

The lease eliminates residual and asset risk

With an operating lease, Fleetcare carries the risk of the vehicles residual value and disposal. At the end of the lease, you simply return the vehicle with no further obligations and upgrade to the latest model.

Effective budgeting with one fixed monthly payment

One fixed monthly maintenance and lease payment benefits your cash flow and makes budget forecasting more accurate, as well as protecting you against interest rate fluctuations.

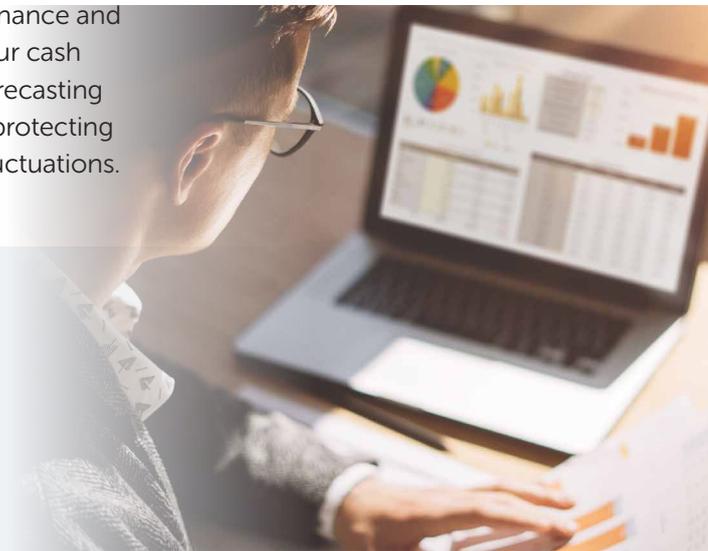
Reduced administration hours

You'll spend less hours administrating fleet expenses because Fleetcare's Operating Lease includes most vehicle running and maintenance costs, including servicing, registration and third party insurance, tyres, roadside assistance, lease reporting and fines management – all within one fixed monthly repayment.

At Fleetcare we'll make it happen.

- 1 Fleet assessment**
Fleetcare assess your fleet requirements, consider your annual kilometres and length of lease to ensure an Operating Lease is right for your business.
- 2 Quoting and contracts**
We negotiate optimum pricing with our preferred dealer network. This ensures you get a tailored quotation that matches the requirements of each vehicle in your fleet.
- 3 Establishing a credit facility**
You complete a credit application. Once approved, a Master Facility Agreement will be arranged with an approved credit limit, allowing you to draw down on the limit without the need to go through a credit process for each additional vehicle.

- 4 Vehicle delivery**
Our appointed dealer contacts you regarding vehicle delivery. You will also receive your new fuel cards and e-Tags to allow you to drive off with no hassles.
- 5 Ongoing management**
Once the lease is in place, you will be allocated a dedicated Fleetcare Account Manager who will actively manage each vehicle you have financed with Fleetcare to ensure that your ongoing vehicle costs are minimised.
- 6 End of lease disposal and upgrade**
Prior to the end of your lease term, Fleetcare will be in contact to arrange a replacement vehicle. Once your new vehicle is ready, you simply return the old vehicle to Fleetcare and pick up your new vehicle.



There is so much value built into a Fleetcare Operating Lease,
that's the Fleetcare difference.

Think a Fleetcare Operating Lease is right for you?

find out more here



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