

*we know the way*

# *The complete package!*

Fleetcare  
Integrated Fleet Solutions

fleetcare

# *Frustrated by the time and money spent on in-house fleet management?*

In-house fleet management can cost your business significantly more than it should in time and resources.

Partner with Fleetcare and immediately see the benefits of having a team of experienced fleet professionals completely dedicated to improving your fleet efficiency.





# ...why Fleetcare?

Fleetcare is not the same as other fleet management companies. Since establishment in 1989, our key driver was to approach the fleet business differently. We engaged with our customers as people, shared our passion for technology and showed how expert knowledge and creative thinking in fleet management can add value to every type of business.

We're driven to offer integrated fleet management and leasing solutions that keep your businesses moving, your employees happy and your fleet functioning at optimal performance.

## Integrated Fleet Solutions



So, whether you are looking for end-to-end fleet management, a vehicle funding model designed to suit your business, or simply a hassle-free novated lease plan for your employees – we are perfectly placed to help.

# A different approach...

## We know that our business is all about people...

We're human and we take a personal approach. Sometimes it just helps to hear a friendly voice on the other end of the phone, and we will go out of our way to provide exceptional service.

We know that in our business, one size does not fit all. So rather than offer the standard range of products you would expect, we listen to our customers to proactively develop innovative solutions that make a real difference to your business.

Our team prides itself on its proactive attitude to technology and fleet industry innovation. We are always looking for, and finding (!) ways to do things better.

There is no doubt that as a team our combined fleet industry knowledge base is second to none and this is one of our biggest assets.

### What we believe in – Our Values

As a valued customer, you can expect Fleetcare to communicate with honesty and sincerity at all times.

We'll go the extra mile and we are committed to providing exceptional customer service. All day, every day.

We act with integrity and will be accountable.

Expect us to be respectful – we respect ourselves, one another, our customers and our suppliers.

We will strive to find a better way to be innovative and push the boundaries to achieve amazing results.

We have passion and pride for what we do and we recognise and celebrate success.

## Which fleet management solution fits your needs?

- ① Fleet Management
- ② Fleetpro
- ③ Fuel Cards
- ④ Novated Leasing
- ⑤ Telematics
- ⑥ Finance & Leasing



# 1 Fleet Management

*Integrated Fleet Management solutions for every type of business*



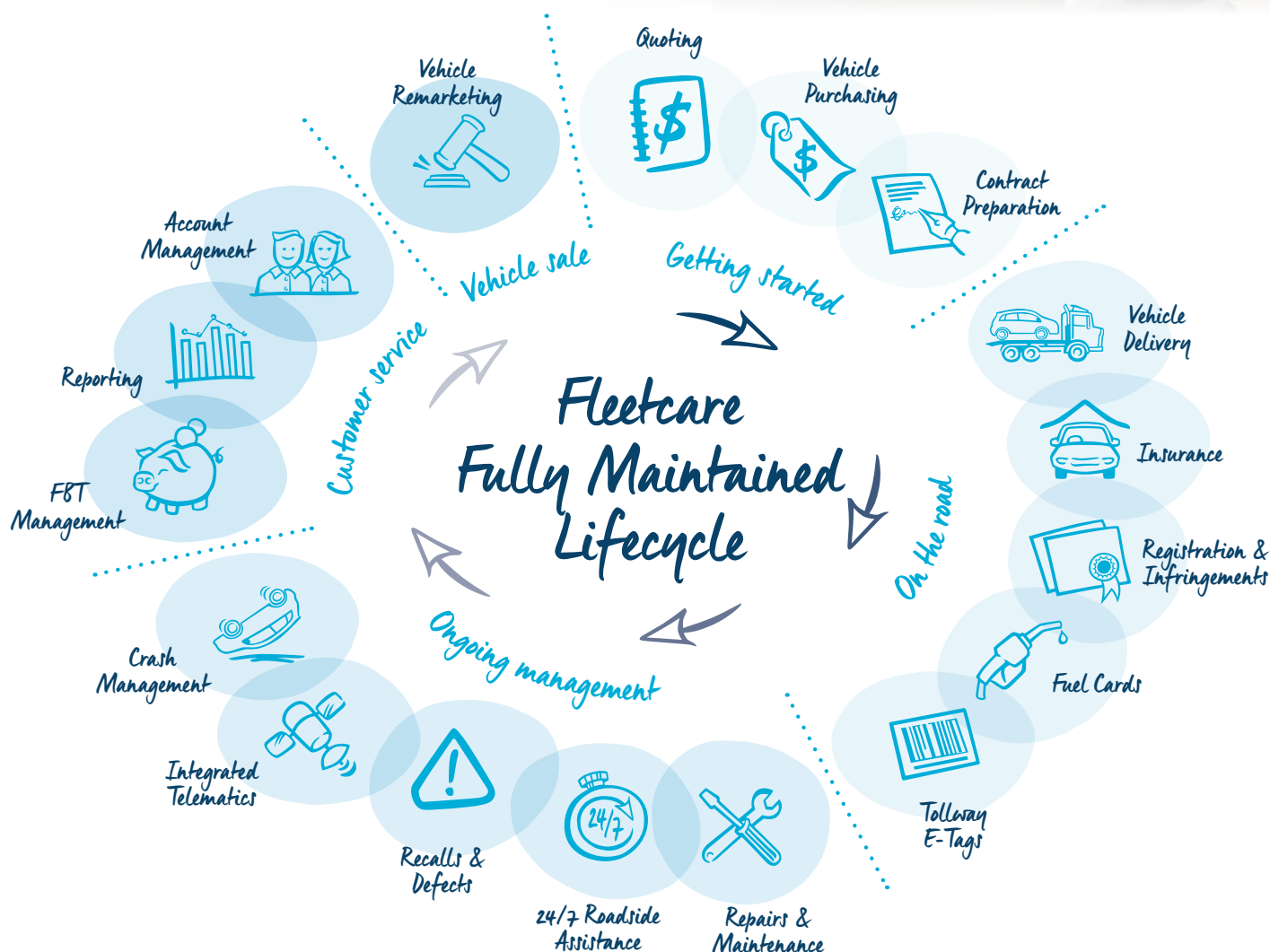
Fleet Management is your fully outsourced solution.

Too often businesses confuse fleet funding for fleet management. Fleet Management looks at the bigger picture – it helps your staff switch their focus from time consuming daily tasks to long term strategy making.

We take care of everything from leasing requirements, fuel and maintenance, to registration and e-Tag management.

Plus, we use state-of-the-art technology to help you produce real-time management information, online service updates, and Fringe Benefits Tax (FBT) reports in a matter of seconds.

Our services are comprehensive – we cover every element of your fleet and its operations so you don't have to. We can tailor our services to your requirements – that's our specialty.





Which fleet management  
solution fits your needs?

## 2 Fleetpro



### Fuel + Maintenance + 24/7 Roadside Assistance

Fleetpro is designed to handle the fuel, maintenance and roadside assistance of your company's vehicles, helping you control your costs and reduce your administration time by up to 70%.

#### 1. Fuel Cards:

National coverage, discounted fuel, simplified invoicing and streamlined monthly reporting. Plus half price BP car washes for all Fleetcare customers.

#### 2. Repairs & Maintenance:

You don't need downtime. That's why we have a dedicated team to get your vehicles back on the road quickly. Preferential fleet pricing and a dedicated team of maintenance controllers ensure you're never paying too much.

#### 3. Roadside Assistance:

24/7 Australia-wide driver support for breakdowns, flat tyres, key replacement, emergency fuel and more.

### What's included?



Fuel  
Cards



Repairs &  
Maintenance



Roadside  
Assistance



Reporting



Online  
Access

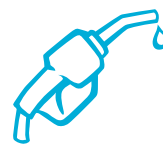


Driver  
Support

A dedicated team of  
experts to help  
make your life...  
easy!



Over 4,500 major  
filling stations!



### 3 Fuel Cards

*Fleetcare Fuel Cards do more than just save money*

In addition to arranging discounts at more than 4,500 major brand filling stations nationwide and providing the cards on an interest free account with no sign up fees, we have totally streamlined fuel purchasing and reporting.

Full transparency of all fuel accounts can be maintained and accessed online via our Fleetmanager portal. Fuel purchase management could not be more convenient.

We add value to Fleetcare Fuel Cards by consolidating fuel bills into one monthly invoice, itemising statements so that they're easy to understand, and by having a 24/7 helpline available for you or your drivers.

*What's included?*



Fuel  
Cards



Reporting



Online  
Access



Driver  
Support





*Which fleet management  
solution fits your needs?*

## ④ Novated Leasing

*An easy way to incentivise employees and add value  
to a HR package at no cost to you*

A Fleetcare Novated Lease boosts your employees' disposable income, while reducing the tax you both pay. It is simple to set up, easy to manage, and comes with no financial risk to your business.

Fleetcare take care of everything from purchasing the vehicle

to reporting salary deduction amounts to the employer, and even educating employees about the benefits of novated leasing.

We simplify the process for all parties, making it an easy and attractive solution for employers to offer their employees.

### *What's included?*



*Lease  
Payments*



*Fuel  
Cards*



*Repairs &  
Maintenance*



*Roadside  
Assistance*



*Tyres*



*Registration  
& CTP*



*Crash  
Management*



*FBT  
Management*



*Online  
Access*



## 5 Telematics

*The future of fleet management - manage and mobilise your workforce in real-time*

At Fleetcare, Telematics is much more than just GPS. Fleetcare's Fleetdynamics fully integrated In-Vehicle Management System (IVMS) offers you unparalleled access to your fleet data, allowing you to monitor, manage and mobilise your workforce in real-time.

With IVMS you can always see where your fleet is, dispatch drivers quickly and access valuable business information through a range of reporting options designed to improve efficiency, mitigate risk and reduce costs.

*What's included?*



## 6 Finance & Leasing

*Finding the best financial solution for your business*

The fleet financing and leasing solutions offered by Fleetcare can be unique because we are not a finance company or broker. We use our independence and fleet management expertise to save you time and money.

We can offer very competitive options on Operating Lease,

Finance Lease, Hire Purchase, and Secured Loan – whatever suits you best. The benefits of using multiple financiers and the opportunity to mix methods of finance are a unique benefit of using Fleetcare.



# *Finance & Leasing*

*Simply find the right fit...*





## 1 A Fleetcare Operating Lease

A Fleetcare Operating Lease is a fully maintained and integrated tax deductible leasing option that's like a long term vehicle rental – you carry no residual risk and most

of the vehicle running costs can be combined with the leasing costs into one standard monthly payment.

### *The right fit?*

Perfect if your business wants current vehicle models and will be continually upgrading, or your business doesn't want to take on the residual value risk on the asset.

### *The right fit?*

Perfect if you want the flexibility of leasing and the opportunity to acquire the vehicle at the end of the lease.

## 2 A Fleetcare Finance Lease

A Fleetcare Finance Lease is a non-maintained lease option that comes with the potential opportunity to own the vehicle

later. The financier legally owns the vehicle and you lease it for an agreed term.

## 3 A Fleetcare Hire Purchase

Hire a vehicle from Fleetcare and own it after the final payment, or earlier. The financier gives you the immediate use of the vehicle

of your choice in exchange for regular payments over an agreed period of time (terms range from one to five years).

### *The right fit?*

Perfect if you want to own the vehicle at the end of the term, or if you're unsure when the vehicle will be replaced.

### *The right fit?*

Perfect if your business accounts on a cash basis (turnover less than \$1m) as it allows funding of GST upfront and permits a full GST claim in the first BAS cycle.

## 4 A Fleetcare Secured Loan

Own it now and pay it off. With Fleetcare's Secured Loan arrangement (a Chattel

Mortgage) you take immediate ownership of the vehicle as it is considered a cash sale.

# *Improve efficiency...*

*Fleetmanager BI is Fleetcare's  
business intelligence reporting tool...*





# Fleetmanager BI

## Driving Intelligent Business

Fleetmanager BI is Fleetcare's business intelligence and reporting tool, integrated into the Fleetmanager portal. Fleetmanager BI gives your organisation the strategic edge, providing you with critical fleet insights to help you control expenditure and increase efficiency.

Fleet managers can see key fleet data in a single snap-shot each time you log into Fleetmanager, with

the ability to drill down easily and explore exceptions, expenditure and vehicle data. Easily find the areas of your fleet operation that require the most attention at the push of a button.

Disclaimer: Fleetmanager BI is available to fleet managed customers with 10 or more vehicles.

### What's included?



**Innovative Interface**



**Real-time Reporting**



**Maintenance History**



**Visibility**



**Export Data**

### Explore all attributes of your fleet

- ✦ Ensure your fleet coverage is sufficient for your business requirements.
- ✦ Review assets by age, value, or manufacturer to assist in replacement planning.
- ✦ Develop strategic planning initiatives based on fleet turnover.

### Improve fleet efficiency and reduce operating costs

- ✦ Review fleet expenditure in a single dashboard including fuel, maintenance and leasing costs.
- ✦ Manage fuel spend and usage, comparing suppliers and fuel type to reduce fuel expenditure.
- ✦ Analyse scheduled vs. non scheduled maintenance costs.

### Manage items that need your attention

- ✦ Easily view assets overdue for service.
- ✦ Manage vehicles who have exceeded tank capacity or frequently refill.
- ✦ Improve data accuracy by reviewing invalid odometer entries.



# At Fleetcare, we'll take care of making it happen.



## Vehicle Purchasing

We provide advice on optimal funding methods and terms according to the particular use of each vehicle.



## Registration and Infringements

We ensure fleet registrations are fully maintained and aim to meet 100% registration compliance. We can assist with vehicle inspections and offer an in-house facility for third party insurance.



## Fuel Cards

Enjoy discounted fuel, nationwide coverage, consolidated monthly billing and streamlined reporting with Fleetcare Fuel Cards.



## Repairs & Maintenance

Rest easy with a network of authorised suppliers throughout Australia and a team of maintenance controllers working on your behalf. Your drivers will enjoy 24/7 driver support including emergency after hours repairs and replacement car hire when required.



## Car Hire

When you book car hire through Fleetcare with Europcar anywhere in Australia, you can relax knowing you've secured a great deal. Fleetcare offer discounted car hire for personal and business trips to all Fleetcare customers.



## Electronic Tollway e-Tags

Keep your drivers moving with a single Australia-wide toll management e-Tag. Fleetcare integrates toll transactions into one simple monthly invoice with itemised costs resulting in more savings for you and your business.



## 24/7 Roadside Assistance

Contact us whenever you need help with a breakdown, flat tyre, emergency fuel, key replacement, repairs, a crash or even advice about your vehicle such as tyre pressure.



## Recalls & Defects

We have a streamlined process for dealing with recalls to minimise the disruption and potential down time, keeping your drivers safe and your fleet operating efficiently.



## FBT Management

Fleetcare's FBT management process includes a totally automated FBT management software system, Fleetmanager, that provides quick and effortless FBT reports and odometer declaration service.



## Insurance

Fleetcare has the scale to negotiate favourable terms and we are constantly reviewing and upgrading our fleet insurance arrangements to secure the best value for our customers.



## Integrated Telematics

Telematics offers you unparalleled access to your fleet data allowing you to monitor, manage and optimise your mobile workforce in real-time.



## Crash Management

Effective crash management can minimise the impact of crashes to you and your business, getting you and your drivers back on the road quickly and keeping your business moving.



## Vehicle Remarketing

The resale of a vehicle at off-lease or end-of-term is an opportunity for Fleetcare's expert remarketers to act on your behalf to secure the best outcome possible.



## Fuel Tax Credits

We allow customers to maximise fuel tax claims by reporting on exact fuel use from fuel and GPS data, rather than manufacturer guidelines and safe harbour calculations.



## Advanced Vehicle Monitoring

We alert your drivers and provide assistance when the telematics unit detects a crash, low battery, towing event or diagnostic trouble code.



## Driver Behaviour Monitoring

Our driver behaviour dashboard monitors and ranks your driver's behaviour allowing you to enforce your vehicle use policies and quickly respond to violations, improving safety and reducing unnecessary wear on the vehicle.



## Taking care of your drivers...

We know our business is all about people and no matter which products or services you choose, rest assured we'll take care of your drivers.

We are available 24/7 for driver support, and we strive to take the hassle out of driving a corporate vehicle. Here are just a few of the measures we take to ensure your drivers stay safe and happy.

- \* 24/7 roadside assistance and crash management.
- \* SMS driver alerts to notify your drivers of vital information.
- \* Online resources such as our Fleetcare finder tool, enabling drivers to find their nearest service stations and repairers.

## Taking care of your vehicles...

Optimising your fleet is our priority. We will:

- \* Ensure your vehicle replacement program gives you the right vehicle, at the right time and the right price.
- \* Provide advice on flexible funding options to meet your strategic financial objectives.
- \* Monitor vehicle usage to provide advice on additional efficiency opportunities.

## Taking care of you...

Throughout your engagement with Fleetcare, you will have access to a dedicated account manager who will proactively manage your account, providing assistance and advice to ensure your fleet is running at optimal levels.

*find out more here*



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**fleet***care*